



## TrainingWorks<sup>(SM)</sup> Executive Leadership Lab (ExLL) from DRI Consulting: Features and Fees Sheet

<p><b>I Planning Meetings with Manager(s)/Staff Sponsoring Training</b></p> <ul style="list-style-type: none"> <li>Identify project lead and team</li> <li>Produce EXLL project plan</li> <li>Identify needs for customization of EXLL</li> <li>Confirm project budget and timing of payment</li> </ul> <p style="text-align: right;">Typically, 2-10 hours in length @ \$175-\$500 hr.</p>	\$500 - \$5000
<p><b>II Administrative Preparation for Training Delivery</b></p> <ul style="list-style-type: none"> <li>Customize training as desired</li> <li>Identify and notify participants</li> <li>Schedule assessments and training</li> <li>Prepare participants</li> </ul> <p style="text-align: right;">Administrative @ \$75 hr. Consultant @ \$175-\$500 hr.</p>	Quoted
<p><b>III Pre-Work Preparation for Participants</b></p> <ul style="list-style-type: none"> <li>Learning Contract</li> <li>Orientation to the Real World Leadership ToolBox</li> </ul> <p style="text-align: right;">Typically 1/2 hour—Administrative @ \$75 hr. per participant</p>	\$195 per person \$450-\$900
<p><b>IV Testing Battery and development feedback which includes the following</b></p> <ul style="list-style-type: none"> <li>DRI Consulting Personal History Survey</li> <li>DRI Consulting Job Functions Survey</li> <li>California Psychological Inventory (CPI)</li> <li>Strong Interest Inventory (SII) &amp; Skill Confidence Inventory (SCI)</li> <li>Myers-Briggs Type Indicator (MBTI)</li> <li>FIRO-B</li> <li>Thomas-Kilmann Conflict Mode Instrument (TKI)</li> <li>Employee Aptitude Survey (EAS)</li> <li>2 hour personal feedback session that is audio-taped</li> </ul> <p style="text-align: right;">Typically 2 hours—Consultant @ \$175-\$500 hr.</p>	\$600 per candidate \$350-\$1000
<p><b>V Training Labs</b></p> <ul style="list-style-type: none"> <li>Four Days – as one four-day event all at one time or as up to 8 shorter ½ day sessions every 2-4 weeks</li> </ul>	\$3900
<p><b>VI Options</b></p> <ul style="list-style-type: none"> <li>Individual Interviews with participants prior to start of program as part of pre-work</li> <li>CoachWorks<sup>(SM)</sup> Personal One-on-One Coaching</li> <li>Between Lab Follow-up</li> <li>Post-EXLL Follow-up</li> <li>TeamWorks Assessment Profile – summary of all personality testing of the participants as a team</li> </ul> <p style="text-align: right;">Consultant @ \$175-\$500 hr.</p>	Quoted

Total budget for TrainingWorks EXLL: starts at about \$5150 per participant and up, depending on customization and options selected. We give discounts for assessment of multiple deliveries and larger enrollments. Please visit [www.dric.com](http://www.dric.com) for more information about this and other services from DRI Consulting.